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The mission of NITA is to advance advocacy and promote justice by training and mentoring lawyers to be competent and ethical advocates. When you contribute to the NITA Foundation, your gift works to promote justice through our various training and educational programs, both in this country and abroad. The NITA Foundation, a tax-exempt, charitable organization, exists to support the operations and programs of NITA, also a tax-exempt, charitable organization.

NITA Foundation Board of Trustees

Laurence M. Rose, President
Joseph R. Bankoff
Michael H. Ginsberg
Louise A. LaMothe
Leo M. Romero
Susan R. Steingass

NITA Foundation Staff

Eleni Sarris, Director of Development

Jennifer Long, Development Manager
In the five years since the inception of the NITA Foundation in 2003, we have disbursed more than $1.5 million to support NITA’s programs and to offer scholarship assistance to worthy applicants working with underserved and historically disenfranchised populations. None of this would be possible without the support of our loyal donors.

Our Foundation exemplifies the core values upon which the National Institute for Trial Advocacy was founded: a personal connection with our students; a commitment to inclusiveness, excellence, and ethics; giving back to the world; and justice for all. These core values are what make attending a NITA program transformational for attendees and what make NITA different from any other organization.

Through the work of the NITA Foundation, we ensure that these core values not only endure but also thrive. With the support of individuals, law firms and other foundations, the Foundation is also able to expand our reach by bringing these core values to reality, whether it be in this country or abroad.

I am proud to report that NITA programs are making a difference, providing a voice for those who have none by equipping lawyers with the skills necessary to put these values to work in the United States and countries such as Liberia, Northern Ireland, Kenya, and Mexico.

Thank you to all of our wonderful donors who chose to invest in the NITA Foundation, and in turn, make a difference in the legal community and all those it serves.

Sincerely yours,

Laurence M. Rose
President
In 1971, a handful of law professors, judges and attorneys came together to form a nonprofit organization unlike any other organization engaged in legal training and education. The National Institute for Trial Advocacy or NITA, as it later became known, was headquartered in Boulder, Colorado and was different for a number of reasons: it was a nonprofit organization; it represented a diverse group of leaders in the legal community; it created a “learning by doing” teaching method; and, most importantly, it was firmly grounded in several core values. Those values are mentoring, community, excellence, ethics, giving back across the globe, and justice.

In 2003, the Board of Trustees of NITA formed the NITA Foundation to expand its work. Then, as now, NITA works to ensure that these core values are reflected in all of its activities and programs.

NITA’s programs are unique because of the personal connection of faculty to students and the opportunity for one-on-one interaction and education. Our “learning by doing” methodology fosters numerous life-long mentoring opportunities among our faculty and students. Believing that our community, including the legal community, ought to be inclusive, diverse, and representative of all cultures, NITA strives now, as then, to impact this core value in all that we do. The NITA Foundation further builds on this value as all of its programs are designed to ensure inclusiveness and diversity.

All of our training programs and publications must be representative of our unyielding quest for excellence. Because of our desire to deliver excellence, NITA did not publish its first case file until 1977. Rather than rush to publish, the thought was then, as is now, that we would rather produce the highest quality work than just another case file or book for our audience. The result is excellent books for advocates.

As committed as we are to excellence, we are equally committed to the ethical practice of law. To do any less would undermine the principles of justice and fairness.
Giving back to our global community is another core value of NITA. We do this through $3.3 million from in-kind services donated by our more than 1,000 volunteers per year. Each year, NITA’s Publications Department sends thousands of our books and materials to be used all over the world by our nonprofit partners such as Lawyers Without Borders and the American Bar Association’s Rule of Law Initiatives and ABA-CEELI project to promote justice in emerging democracies with evolving judicial systems. The NITA Foundation builds upon this value through its outreach programs and international partnerships in such countries as Kenya, Liberia, Japan, Mexico, and South Africa.

Finally, NITA and the NITA Foundation are ardently committed to the idea of a judicial system founded on the concept of fairness and equal justice for all. All of our programs, publications, and activities reflect our commitment to ensuring an even playing field for all those who come before the courts.

Some 36 years later, NITA has grown considerably with more than 200 programs and 6,000 participants each year, reflecting our tireless commitment to justice and excellence. These students join the ranks of thousands of NITA alumni by continuing the NITA tradition of giving back to their communities—local and global.
Every year, the NITA Foundation awards scholarships to worthy applicants who have demonstrated their commitment to public service by representing the underserved and indigent in our community. The Foundation works to ensure that our programs are accessible to all with a special emphasis on those working at nonprofit organizations and legal aid offices. Often attorneys engaged in the public interest are working with the most vulnerable of populations – the elderly, disabled, children, and disenfranchised – and with extremely limited resources.

Because we are committed to ensuring justice for all, the Foundation awarded 268 scholarships totaling more than $372,000 in 2007. Since our inception in 2003, the Foundation is proud to have provided more than $1.5 million in financial support to scholarship recipients. When you make a gift to the Foundation’s scholarship program, your act of generosity is magnified by the work of each recipient in his or her community.

**Jim Jeans Memorial Fund**

Thanks to the generosity of an anonymous donor, a gift of $50,000 began an endowment fund in memory of Jim Jeans. Mr. Jeans was one of NITA’s pioneers, a lawyer well-known for his brilliant storytelling and teaching style. NITA’s community of donors raised over $24,000 to bring the total endowment to $74,134. This fund will provide one scholarship each year for a public service attorney to attend the National Session, NITA’s premier training program.

**Alston Jennings Memorial Fund**

Named for Alston Jennings, an invaluable member of the NITA faculty and former member of NITA’s Board of Trustees, this scholarship opportunity celebrates his memory and commitment to the community by providing funds to a worthy applicant from the Little Rock area of Arkansas. Mr. Jennings fought tirelessly to improve the skills of attorneys, especially those working on behalf of the underserved and disenfranchised. Through this scholarship opportunity, the legacy of Mr. Jennings continues to make an impact in the legal community, and in turn, all the lives touched by his generosity and passion for his vocation.
In their own words, our recipients express how your gift makes a difference in the lives of many:

“I think a donation to the NITA Foundation supports not only the attorneys who receive scholarship assistance, but also all of the clients they serve. Now we can advocate effectively and confidently for everybody who comes through our doors.”

Becky Steiger, Santa Barbara County Legal Aid Foundation, Lompoc, CA
The NITA Foundation supports a variety of public service programs that are offered free or for a reduced fee to lawyers working in the following areas: child advocacy, death penalty defense, tribal advocacy, legal services, domestic violence, and international rule of law programs. Through your generosity in 2007, NITA was able to offer five programs in the area of child advocacy, two programs addressing the representation of clients facing the death penalty, two programs specifically designed for legal services attorneys, six outreach programs, one program for those working in the tribal court system, and several international programs.

- **Child Advocacy Trial Skills**: Fort Lauderdale, Florida; Houston, Texas; Minneapolis, Minnesota; and San Francisco, California
- **Rocky Mountain Child Advocacy Training Institute**: Louisville, Colorado
- **Training the Lawyer to Represent the Whole Child**: Hempstead, New York
- **The Habeas Institute**: Federal Post-Conviction Skills Seminar, Atlanta, Georgia
- **Representing the Accused in a Capital Trial**: Philadelphia, Pennsylvania
- **Legal Services Trial Skills**: Louisville, Colorado
- **Tribal Courts – Advanced Trial Skills**: Louisville, Colorado
Through a generous grant from the Ford Foundation, NITA provided educational opportunities for seven attorneys traveling from China to attend our Teacher Training Program. These Chinese advocates joined others from Mexico, Kenya, South Africa, Nigeria, and Ecuador to explore the art of oral advocacy, along with its ethical underpinnings, to create a more just and democratic legal system in their home countries.

Given NITA’s reputation as the foremost organization engaged in the training and mentoring of lawyers in the art of effective and ethical advocacy, our staff, board, and faculty have been called upon by lawyers across the globe for assistance. We have collaborated with advocates and judges in Ireland, South Africa, Kenya, Mexico, Northern Ireland and Japan working to achieve a more ethical and just system of law.

In 2007, we formed an important alliance with Southwestern Law School, United States Agency for International Development, Texas Tech University, Higher Education for Development, and nongovernmental organizations to promote judicial reform in Mexico. The current inquisitorial system, in which judges decide cases based on reviewing documentary evidence, precludes the opportunity for oral testimony or cross examination, and often creates an unjust result. Therefore, to facilitate this reform process, NITA has provided hands-on training and education to judges, law schools, and advocates dedicated to supplanting the inquisitorial system in favor of a more open, adversarial system with oral proceedings.

Since our inception in 1971, NITA has supported the work of attorneys and activists across the world to promote the pursuit of justice and to provide human rights for all. We realize that such change only can occur with much preparation, training, and resources. A gift to the NITA Foundation ensures our ability to be a world citizen, championing change and reform in the name of justice.
EUROPE

Appellate Court Advocacy/International Criminal Court: The Hague, Netherlands

Advanced Advocacy Course: Edinborough, Scotland

Teacher Training/Department of Public Prosecution for Scotland: Edinborough, Scotland

Advanced Advocacy Training: Dublin, Ireland

Advanced Advocacy Training: Belfast, Northern Ireland

AFRICA

Advocacy for Prosecutors at the International Criminal Court for Rwanda: Arusha, Tanzania

Advocacy Teacher Training/Lawyers Without Borders: Monrovia, Liberia

Teacher Training and Domestic Violence Trial Skills Training: Nairobi, Kenya

THE AMERICAS

NITA Trial Skills Training for Oral Advocates: Monterrey, Nuevo León, Mexico

Teacher Training: Mexico City, Mexico

ASIA

Presentation to Visiting Japanese Scholars: Louisville, Colorado

Teacher Training: Manila, Philippines

2007 National Session Participants (from left to right): Manuel Caloca of Mexico, Ariadna Camacho of Mexico, Tan Ghee Phaik (Patricia) of Malaysia, Diana Cristal Gonzalez Obregon of Mexico, and Louis Gumbi of South Africa.
“Justice is how you can equalize things in society, including how you can help poor people to achieve things that they can’t achieve otherwise.”

Anne Haro Sipes, Colorado Legal Services, Greeley, Colorado
Because we recognize the urgent need to combat violence against women, we offer vital training to lawyers who assist victims of domestic violence, sexual assault, stalking and dating violence. Our course is uniquely designed to assist these advocates, many of whom are working under the most difficult of circumstances in shelters and safehouses, to effectively represent these victims in the legal system. In 2007, 94 persons attended at least one of our three training courses, with one course specifically designed for those advocates working within the tribal system. Our courses are funded by a grant from the Office on Violence against Women, Office of Justice Programs of the U.S. Department of Justice.
“I used to work for another agency, DNA Peoples Legal Services, and they have offices all over the Navajo reservation and the Hopi reservation. Most legal services corporations and other nonprofit organizations do not have the necessary training resources for their staff, many of whom are recent law school graduates with very little experience. They often face attorneys who have the benefit of a lot of resources and training. The NITA Foundation’s Scholarship Program helps to equalize the imbalance in the system.”

Amanda Sampson, Pascua Yaqui Tribe of Arizona, Tucson, Arizona
Individual Contributors

The Foundation wishes to express our deepest gratitude to the NITA community -- individuals, foundations, corporations, law firms, and in-kind contributors -- who make our programs possible. To those donors who wish to remain anonymous, please accept our heartfelt thanks as well.

Every effort has been made to ensure the accuracy of our donor lists. However, if you note that your name is misspelled or omitted, please accept our sincerest apologies and inform us by calling 303-953-6853. To learn more about joining our family of donors and sponsors, please call the Foundation office or visit us online at www.nitafoundation.org.

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Ethan Berghoff
Barbara Bergman
Donald Beskind
Robert Blasco
Patricia Bobb
Tony Bocchino
Kenneth Broun
William Brown
Robert Burns
Michael Busch
Evelyn Cannon
James Carey
Jim Carrigan
Jean Cary
Ronald Cohen
James Coleman
Jacquelyn Conlon
Jessie Cook
Julia Carty
Carmel Cosgrave
Thomas Cranmer
Michael Crew
Paul Crist
Michael Dale
Alford Dempsey
Wallace Dixon
Mark Dobson
Michael Dockterman
John Douglass
Mark Drummond
Scott Dunham
Mary Eaton
Richmond Enochs
JoAnne Epps
Irene Fiorentinos
Dennis Flannery
Mitchell Franks
Thomas Fraser
Mischelle Fulgham
Thomas Geraghty
Steve Gibson
David Gill
Michael Ginsberg
Andrea Glenn
Ervin Gonzalez
Kim Gordon
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Barry Gross
Joan Hanley
Alfred Harrell
Jo Ann Harris
Zelda Harris
William Hesse
Lucille Hickey
William Hinchman
Abram Hoffman
Reid Huey
Lynne Hufnagel
William Hunt
Joseph Jaudon
Brian Johnson
E. Stewart Jones
Jeanne Jourdan
John Kelley
Michael Kelly
Robert Krupka
James Kuhn
John LaDue
Louise LaMothe
Vanessa Lee
Juliette Lester
Marcia Levy
Dave Lira
Eric Lobenfeld
Steven Lubet
Barbara Lynn
Richard Markus
Rudy Martin
Daniel McAuliffe
James McCrystal
Mark McCurdy
William McDaniels
Lisa McGarry
John McGinley
Brian McHugh
William Meyer
John Mill
Peter Mills
Patrick Moran
Frederick Moss
William Neighbors
Moira Notargiacomo
Carl “Bill” Ossmann
Nat Ozmon
Katrina Pflaumer
John Podliska
William Price
Beverly Purdue
Louis Reidenberg
Mark Risk
Albert Robin
Leo Romero
Laurence & Amy Rose
Arline Rotman
Elizabeth Russell
John Salatti
Joan Saltzman
Peter Samberg
David Schaefer
Erika Schechter
Andrew Schepard
Richard Schoenberger
Daniel Shannon
Joseph Shea
Elizabeth Sher
Deanne Siemer
Thomas Singer
Glenn Smith
Allen Snyder
Mindy Solomon
M. Scott Stehling
Robert Stein
Susan Steingass
Michael Stone
William Sturges
Petra Tasheff
Daniel Toomey
Monica Tynan
Nancy Vaidik
Linda Vanzi
Angela Vigil
Jose Villanueva
Susan Walker
Charles Wayne
Jeffery Whitt
Ann Williams
Gary Williams
William Wilson
Francis Wolfe
Joseph Wusinich
William Zarling
Gordon Zimmerman
Paul & Marlene Zwier
“I decided to become a lawyer to represent people who didn’t have a voice of their own.”

Chrishendra Tucker-Scruggs, Northwest Justice Project, Tacoma, Washington
Formerly called the NITA Alumni Association, the NAS has been expanded to include judges, lawyers, law professors, and all friends of NITA. Members of the NAS make up some of the best legal minds in the world, and further our work in the legal community by being integral to the mission of fostering effective and ethical advocacy. NITA Advocates support the work of the Foundation with charitable giving above the basic dues membership fees, and all members receive benefits such as discounts on publications and programs. NAS members also sponsor courtrooms, offices, and conference rooms at the NITA Education Center in Louisville, Colorado. This exclusive naming opportunity provides visibility for donors while promoting the mission of the Foundation. For more information, please visit www.nita.org/alumni or email development@nita.org.

Lifetime Members - President’s Club ($50,000+)
Kirkland & Ellis LLP
Jenner and Block LLP
Cohen Kennedy Dowd & Quigley, P.C.
International Society of Barristers
Anonymous

Legacy Circle ($10,000+)
Laurence and Amy Rose
Baker & McKenzie LLP
Joseph Bankoff
Patricia Bobb
Tony and Lynn Bocchino
Mark S. Caldwell
Ronald Cohen
Michael A. Kelly
Persuasion Strategies, Inc.
Susan R. Steingass
Vinson & Elkins, LLP
Francis Wolfe
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Fitzpatrick, Cella, Harper & Scinto
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Louise A. LaMothe
Juliette Lester
Katrina C. Pflaumer
Leo M. Romero
Ann C. Williams

Due to space limitations, we can only acknowledge memberships of $1,000 and above in this annual report.
Foundation, Corporate, and Government Contributors

ABA Section of Litigation
Alston Jennings Foundation, Inc.
August A. Rendigs, Jr. Foundation
Ford Foundation
H.K. Dickenson & Associates, PLLC
International Academy of Trial Lawyers Foundation
International Society of Barristers Foundation
Kelley Drye & Warren, LLP
Mandel Lipton and Stevenson, Ltd.
Office of Violence Against Women
Persuasion Strategies, Inc.
Philip H. Corboy Foundation
United States Agency for International Development
The NITA Foundation
Statements of Financial Position
December 31, 2007 and 2006

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<tr>
<th>Assets</th>
<th>2007</th>
<th>2006</th>
</tr>
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<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 722,906</td>
<td>$ 321,707</td>
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<tr>
<td>Receivables, net</td>
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<td></td>
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<tr>
<td>Contributions receivable</td>
<td>32,639</td>
<td>94,912</td>
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<tr>
<td>Affiliates</td>
<td>213,787</td>
<td>92,742</td>
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<tr>
<td>Investments</td>
<td>2,332,958</td>
<td>3,373,937</td>
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<tr>
<td>Prepaid expenses and other assets</td>
<td>13,593</td>
<td>13,593</td>
</tr>
<tr>
<td>Investments restricted for endowment</td>
<td>131,293</td>
<td>57,159</td>
</tr>
<tr>
<td>Total assets</td>
<td>$ 3,447,176</td>
<td>$ 3,954,050</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Liabilities and Net Assets</th>
<th>2007</th>
<th>2006</th>
</tr>
</thead>
<tbody>
<tr>
<td>Liabilities</td>
<td>$ -</td>
<td>$ -</td>
</tr>
<tr>
<td>Net Assets</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Unrestricted</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Undesignated net assets</td>
<td>2,181,442</td>
<td>2,424,416</td>
</tr>
<tr>
<td>Board-designated net assets</td>
<td>1,101,802</td>
<td>1,377,563</td>
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<tr>
<td>Total unrestricted</td>
<td>3,283,244</td>
<td>3,801,979</td>
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<tr>
<td>Temporarily restricted</td>
<td>32,639</td>
<td>94,912</td>
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<tr>
<td>Permanently restricted</td>
<td>131,293</td>
<td>57,159</td>
</tr>
<tr>
<td>Total net assets</td>
<td>3,447,176</td>
<td>3,954,050</td>
</tr>
<tr>
<td>Total liabilities and net assets</td>
<td>$ 3,447,176</td>
<td>$ 3,954,050</td>
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</tbody>
</table>
## The NITA Foundation
### Statements of Activities and Change in Net Assets
#### December 31, 2007 and 2006

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<tr>
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<th>2007</th>
<th>2006</th>
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<tbody>
<tr>
<td><strong>Changes in Unrestricted Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Revenue and support</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>$138,074</td>
<td>$156,267</td>
</tr>
<tr>
<td>Net realized and unrealized gains on investments</td>
<td>9,308</td>
<td>466,000</td>
</tr>
<tr>
<td>Investment income</td>
<td>56,635</td>
<td>64,675</td>
</tr>
<tr>
<td><strong>Total revenue, gains and other support</strong></td>
<td>204,017</td>
<td>686,942</td>
</tr>
<tr>
<td><strong>Net Assets Released from Restrictions</strong></td>
<td>62,273</td>
<td>56,936</td>
</tr>
<tr>
<td><strong>Total unrestricted revenue, gains and other support and net assets released from restrictions</strong></td>
<td>266,290</td>
<td>743,878</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Program services</td>
<td>673,679</td>
<td>557,200</td>
</tr>
<tr>
<td>Support services</td>
<td>111,346</td>
<td>101,928</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td>785,025</td>
<td>659,128</td>
</tr>
<tr>
<td><strong>Increase (Decrease) in Unrestricted Net Assets</strong></td>
<td>(518,735)</td>
<td>84,750</td>
</tr>
<tr>
<td><strong>Changes in Temporarily Restricted Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Net assets released from restrictions</td>
<td>(62,273)</td>
<td>(56,936)</td>
</tr>
<tr>
<td>Decrease in Temporarily Restricted Net Assets</td>
<td>(62,273)</td>
<td>(56,936)</td>
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<tr>
<td><strong>Changes in Permanently Restricted Net Assets</strong></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Contributions</td>
<td>74,134</td>
<td>-</td>
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<tr>
<td><strong>Increase in Permanently Restricted Net Assets</strong></td>
<td>74,134</td>
<td>-</td>
</tr>
<tr>
<td><strong>Increase (Decrease) in Net Assets</strong></td>
<td>(506,874)</td>
<td>27,814</td>
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<tr>
<td><strong>Net Assets, Beginning of Year</strong></td>
<td>3,954,050</td>
<td>3,926,236</td>
</tr>
<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td>$3,447,176</td>
<td>$3,954,050</td>
</tr>
</tbody>
</table>
FINANCIAL SNAPSHOT

A copy of the NITA Foundation’s complete Audited Statements and Supplemental Schedules, along with the Independent Auditor’s Report for 2007, is available by calling (303) 953-6853 or by e-mail at development@nita.org. You may also request a copy of our IRS Form 990.

Income For the Year Ending December 2007

- Contributions: 52%
- Restricted Assets: 23%
- Investment & Other Income: 25%

*This snapshot is derived from audited financial statements as of December 31, 2007*
FINANCIAL SNAPSHOT

Expenses For the Year Ending December 2007

- Scholarships: 59%
- Management & General: 5%
- Fundraising: 9%
- Programs: Public, International, and Public Service: 27%

This snapshot is derived from audited financial statements as of December 31, 2007
My efforts to improve the lives of our low-income clients and their families is markedly enhanced by the NITA Foundation’s scholarship opportunity. . . . We appreciate the Foundation’s commitment to equal access to its advocacy training program through generous scholarships and fundraising.”

Lauren D. Song
Attorney, Welfare Law Unit
Greater Boston Legal Services
Instructors from our tribal program (from left to right):

Raylene Frazier (seated), Mitchell Wright, Tracy Tolou, Julia Corty, Jo Ann Harris, Hon. Don Costello, Karen Eir (now Karen Costello), Patricia Davis, Hon. Alfred Harrell, and Michael Ayosha (seated).