Famous for the best advocacy training, NITA expands impact with your donations
We are energized. Having added tools to serve our mission, we now diversify our programs and publications as we “pursue justice through advocacy.” This 2015 Annual Report also illustrates how well NITA includes public service lawyers – through your donations.

We pursue three fields of focus:

QUALITY

Unparalleled ingenuity that embodies how lawyers best learn. In relentlessly providing the highest quality, our faculty continually practices the NITA Method of grooming your oral skills. The faculty’s unique prowess plus NITA’s benchmark case files mean this—there is no finer set of programs in the country to hone lawyers’ precision and effectiveness in advocacy.

CONTENT

Agile creativity that fits your practice. We are adding variety to our program topics, types, and skills sets. Our union of best programming and top materials is geared to the needs of lawyers in a changing practice environment, where you need to do more and do better in less time.

ENGAGEMENT

Hearing and responding to your needs and ideas. Redoubling our outreach, we appeal to individual attendees and law students, as well as private and government practice groups. NITA personalizes our client relationships, tailoring programs through regional public, custom, and public service offerings.

I extend a warm invitation to practitioners, law professors and judges to join our work. Donate also, to our public service outreach. We are trial lawyers teaching all of our own.

Please join us in learning, teaching, and giving.

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“I want to thank you for granting me a scholarship to attend the NITA Deposition Training!

It was invaluable. I found the program to be amazing and would highly recommend it to every attorney. The staff was friendly and the instructors were top notch. I would say that the exercises are the critical component that sets this program apart from other deposition trainings. It's really surprising how much easier it looks when you are not the one doing a deposition. I am definitely the type of person that learns by doing and this training gave me the opportunity to do that. I have to admit the first two days were challenging—in a good way—but on the third day everything just clicked.

The NITA deposition training program is by far the best deposition training program I have attended because it will actually give you the “nuts and bolts” training on how to prepare to take your first deposition. The program combines theory with “hands-on” training which is critical and sets it apart from other programs. You also receive critical feedback about your strengths as well as guidance about how to improve your weak spots. At the end of the program, you will have the tools to effectively take or defend any deposition. Thank you for this great learning opportunity.”

—2015 SCHOLARSHIP RECIPIENT
2015: A record-breaking year in Public Service

- **28** SERVICE PROGRAMS
  - 14 of these programs were made possible by NITA funds specifically designated by the Board for public service programming.

- **960** ATTENDEES
  - 400 more attendees than in 2014

- **1500+ HOURS**
  - This increase in public service programs also led to an increase in volunteer hours.

NITA faculty volunteered 1500+ more hours than in 2014 to accommodate these programs.
CUSTOM & PUBLIC PROGRAMS

114 CUSTOM PROGRAMS
2,042 ATTENDEES

71 PUBLIC PROGRAMS
1,836 ATTENDEES

103 ATTENDED ON SCHOLARSHIP
73 = Public Service
30 = Need Based

Training attorneys from coast to coast to be effective and ethical advocates

100+ HOURS
Faculty who volunteered
100+ hours:
Shareema Abel
Jim Gailey
Bob McGahey
Mark Olson
Terry Ray
Whitney Untiedt
Chris Whitten
Joleen Yougers
James Zloch
Whether you love your tablet or want paper, NITA’s materials are available to you from law school to leadership.

- 107 Active Case Files
- 74 Active Textbooks
- 91 ebook Titles Including 22 Case Files
- 12 Rules Books
- 25 New/Updated Titles
“If you teach at the intersection of substance, procedure and practice, as I do, NITA is the source for case files, texts and problems books. Before switching to Problems and Materials in Evidence from the classic casebooks, my students left the Evidence course with only a theoretical understanding of the topic. Now when I later see former Evidence students in Trial Practice—they not only know the Rules, they know how to use them. Before switching to Modern Trial Advocacy as the text for Trial Practice, class performances by students were too often cobbled-together from examples from a text. Now they are more often the thoughtful products of analysis and creativity. For me, NITA's let me teach the way my students best learn.”

—LAW PROFESSOR & NITA FACULTY
You choose the time to get great online with NITA’s webcasts

7,457 REGISTRATIONS

24 New Trial Presentations
12 Live Webcasts
1 Motions Program
11 Deposition Programs
26 New Deposition Presentations
21 Teacher Training Presentations/Demos
“It was an extremely beneficial experience that will continue to shape my skills and growth as an attorney. I love NITA and am grateful that you offer free webcasts to help attorneys who are trying to gain knowledge. As a solo practitioner, it is very difficult to find the training that NITA offers, thus, NITA is a rare commodity that helps solos improve our skills, performance, and knowledge as attorneys... and our clients reap the benefits, as well!”

—2015 WEBCAST VIEWER
Donations go to funding of public service programs, scholarship requests and similar programs

103 SCHOLARSHIPS awarded for Public Programs

TOTALING $108,100

TYPES OF SCHOLARSHIPS

30 Need Based
73 Public Service Based

$157,685

TOTAL 2015 DONATIONS

Faculty Pay for Scholarships $23,760
Donated Author Royalty Payments $4,957
Public Service Grants (non-federal) $17,966
Public Service Tribute Gifts $13,210
Annual Fund Donations $36,704
Named Scholarship Donations $39,350
General Scholarship Donations $15,488
Perpetual Scholarship Donations $3,500
International Rule of Law Donations $2,750
“I am truly honored to receive this scholarship, and look forward to the program in DC next month. Having attended the Boulder National Session in July – August 2013, I can say that it was by far the best trial advocacy program I have attended. I continue to make the lessons learned a part of my daily practice (most recently, at a successful Preliminary Hearing this morning).”

—SCHOLARSHIP RECIPIENT
This financial summary is derived from NITA’s Consolidated Audit Report as of December 31, 2015.

The Foundation directs 100% of the donations received towards the direct costs of its mission-focused activities rather than to defray general and administrative costs. A copy of the NITA Foundation Audit Report for 2015 is available by calling (303) 953-6800 or by email at development@nita.org. You may also request a copy of our IRS Form 990.
“I can’t thank you enough for your work with my public interest colleagues and me at the NITA Program last month. Not only have you made me a better litigator, but you have also made me a more thoughtful, better supervisor and teacher. I have applied the four step critique to areas outside of trial techniques with equal success. It just makes so much sense! Hearing your examples, watching you in action, and learning fun/practical drills were truly inspiring. It was an incredible week.”

—PUBLIC SERVICE PROGRAM PARTICIPANT
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