NITA IN-HOUSE PROGRAMS

Core Competency	Benchmark/Skill	Fact Investigation: Litigation & Transactional	Deposition Skills: Lay Witness	Deposition Skills: Experts	Experts A-Z: Locate, Prep & Testify	Motions: Discovery, Dismiss, Summary Judg. Prelim Inj	Trial Program: 1-2 Day	Trial Program: 3+ Days	Articulate Advocate	What Lawyers Can Learn from Actors	Legal Writing	Negotiation	Mediation	In House Counsel	Legal Strategy	Supervisory Skills
Advocacy	Mastery of Substantive Law															
	Mastery of Procedural Law		X	X	X	X	X	X							X	
	Fact Development	X	X	X	X	X		X						X	X	
	Oral Advocacy					X	X	X	X	X	X	X	X	X	X	
	Written Advocacy				X			X				X	X	X	X	
	Problem Solving	X	X	X	X	X		X			X					
	Document Handling	X	X	X	X	X	X	X			X	X	X	X	X	X
	Pre-Trial Motions		X	X	X	X		X						X	X	
	Trial Skills		X	X	X	X	X	X			X			X		
	Negotiation/Mediation	X	X	X	X	X		X						X	X	
Client Relations	Client Service											X	X	X	X	
	Client Interaction	X												X	X	X
	Business Development								X	X		X	X	X	X	
Interpersonal Skills	Etiquette, Social Skills		X	X	X	X		X	X	X		X	X	X	X	
	Time Management		X	X	X	X		X				X	X	X	X	X
	Teamwork		X	X	X	X		X	X	X		X	X		X	
	Mentoring											X	X	X	X	X
	Delegation															X
	Initiative, Creativity	X	X	X	X	X		X	X	X						X
Ethics/Professionalism		X	X	X	X							X	X		X	X
Contributions to the Firm	Leadership														X	X
	Firm Management															X
	Work Ethic		X	X	X	X		X								X
	Firm Citizenship														X	X
	Recruiting															X
Citizenship	Community Involvement															
	Pro Bono Activities															